

## Insurance on a mission, to support yours.

## Holistic insurance coverage

- Package, Workers' Comp, D&O
- Consulting
- Online training
- Crisis response

## **Designed specifically for**

- Boys & Girls Clubs
- Camps
- Family Services
- Jewish Community Organizations
- YMCAs

### Get to know our leaders

**Kevin Trapani,** Co-Founder and CEO KTrapani@redwoodsgroup.com

**Jennifer Trapani,** Co-Founder and Chief Underwriting Officer JTrapani@redwoodsgroup.com

**Fatima Dean,** VP of Underwriting FDean@redwoodsgroup.com

Mollie McBride, Director of Underwriting Mid-West and South Regions MMcBride@redwoodsgroup.com

**Queron Smith,** Director of Underwriting Northeast and West Regions QSmith@redwoodsgroup.com

**Ken Vass,** Director of Underwriting, Workers' Compensation KVass@redwoodsgroup.com

**Bill Strathmann,** Director of Claims Mid-West and South Regions BStrathmann@redwoodsgroup.com

**Kathi Forte,** Director of Claims Northeast and West Regions KForte@redwoodsgroup.com **Gareth Hedges,** President GHedges@redwoodsgroup.com

**Paige Bagwell,** Chief Experience Officer PBagwell@redwoodsgroup.com

Jody Bagwell, Chief Claims Officer and VP of Claims JBagwell@redwoodsgroup.com

**Dan Norber,** Chief Data Officer DNorber@redwoodsgroup.com

**John Keane,** Senior Vice President Family Services JKeane@redwoodsgroup.com

**Jason Grissom,** Director of Consulting Mid-West and South Regions JGrissom@redwoodsgroup.com

**Tonya Roy,** Director of Consulting Northeast and West Regions TRoy@redwoodsgroup.com

## We work to scale your impact.

"Insurance is more than a mechanism for protecting an organization financially. Because all incidents are reported to us, we know where bad things happen—and how to prevent them. And when we can't, we help the family, the organization and the community heal. This allows you to focus on what really matters: serving your community and growing your programs."

- Gareth Hedges, President



"Our model is based on prevention—using lessons from our experience—to help you create a safer environment. It's easy to point out that your exit door is blocked or that you could install door pinch guards. But our ultimate goal is to work together to boost your culture and performance, which requires deep insights from data."

Dan Norber, Chief Data Officer

- We engage every customer with an on-site consultation and detailed engagement plan.
- Every customer has access to a safety self-assessment to compare their own operation with their peers.
- Every customer receives unlimited access to online training—designed specifically with a focus towards the communities they serve—at no additional cost.

## Sustainable pricing that you can control.

"Many insurance carriers will raise their price based on the market and drop their price based on the competition. But neither of these are in your control. Our employees take the time to get to know your operation and offer a sustainable price, based heavily on your exposure instead of solely on your history. Our goal is to work with you to reduce injuries and loss over time—keeping your costs down."

Fatima Dean, VP of Underwriting

- Every customer is paired with an experienced underwriter who deeply knows both their program and their insurance policy.
- Every customer continues to work with any broker of their choice.
- Every quote released is based not only on loss history, but also on the customer's culture of safety and willingness to engage and improve.



"When a crisis hits, the most important thing is knowing who has your back. Having a partner walk by your side, with the right heart, can help you not only heal, but also learn and grow as a result."

Jody Bagwell, Chief Claims Officer and VP of Claims

- Every claim is handled by a specialized claims professional for that specific type of loss.
- Every customer receives immediate on-site response for orisis situations.
- Every policy has no limits for response expenses after a severe crisis.



The redwoods trees that lend us their name are the largest trees in the world. But size alone is not what makes them mighty. Just as important is how they gain their strength from their instinct to support and protect one another.

Redwoods trees are connected through one root system. They use this root system to help each other out. If one tree is hurting, the others will take on less nutrients. If one tree dies, the others grow in its space to protect the grove.

Redwoods is connected to the communities we serve in exactly the same way. If one customer is hurting, we make sure the resources are available to help that customer heal—even if that means taking a little less, or giving a little more.

## We're mission aligned (and we can prove it)

Redwoods is a Certified B Corporation, which means we undergo rigorous assessment and certification of our social, environmental and workplace practices. You can learn more about B Corps in general, and view transparent information about our B Corp score by visiting bcorporation.net.



# A different kind of company.

"We started this company with a clear goal—to stop children from being sexually abused and to stop people from drowning. Over 20 years, our goals and our values remain. We exist to create positive social change in communities."

Kevin Trapani, Co-Founder and CEO

The Redwoods Group 2801 Slater Rd, Suite 220 Morrisville NC 27560

800-463-8546 Redwoodsgroup.com

