

Do you want to make a difference in the world? Would you like to join a group of dedicated, professional change-makers who come to work every day to do just that? As a social enterprise, we believe that business can and should be a powerful force for positive social change.

The Redwoods Group is not a traditional insurance company. We aim to make the world a better place through the inspired application of insurance data and a deep commitment to the broad communities in which we live and serve. We tackle very serious issues with very serious stakes—from child sexual abuse to drowning and other accidents. Insurance is the means to fulfilling our mission to Serve Others.

For us, financial profit is important, but only as a metric of sustainability. We are a hybrid non-profit and for-profit company called a B Corp (or benefit corporation). By providing property, casualty, and workers' compensation insurance products alongside risk and management consulting services to YMCAs, Jewish Community Centers, Boys & Girls Clubs and resident camps across the nation, we help reduce injuries and save lives. We are passionate about making the world a safer place.

The Redwoods Group is currently seeking a full-time Consultant to join us in our Research Triangle Park, North Carolina office to help us achieve our vision of creating safe communities for all through mission-aligned insurance.

Responsibilities include:

- Encouraging a positive team environment and embodying Redwoods' collaborative culture within the Consulting team as well as across departments
- Honing Consulting expertise by working across partner groups within the region and acting as an "incubator" to refine new Consulting initiatives
- Managing partner accounts by building meaningful strategic relationships with our customers' senior and executive staff members as it pertains to culture and safety protocol
- Developing and implementing clear work plans for customers, brokers and Redwoods to come together to address appropriate opportunities for learning and improvement
- Creating clear deliverables and timelines while promoting and demonstrating accountability
- Engaging with partners about all of Redwoods' business lines to encourage and establish a comprehensive Redwoods relationship
- Participating in new business acquisition programs, calls, and visits.
- Representing Redwoods at conferences and in regular communication with partners via phone, email, or video conferencing
- Investing in continuing education to improve and expand Consulting expertise

Candidates should meet the following qualifications:

- Minimum 3 years of experience leading complex projects, ideally in a customer-facing role
- Mission-driven professional who believes in the ability to use business as a force for social good



- Unwavering personal code of ethics, integrity, diversity and trust
- Working knowledge of risk management across all lines and partner groups
- Ability to interact regularly and build meaningful relationships with CEOs and other executive staff members of partner organizations
- Ability to develop expert understanding of how to use Consulting tools to support our partners
- Highly advanced communication, presentation, and interpersonal skills
- Willingness to travel up to 50% of the time

The Redwoods Group is proud to be an equal opportunity employer.

If you would like to apply, please send your resume and cover letter to careers@redwoodsgroup.com